Training Orchestra is the European leader in Training Management Software (TMS).

Training Orchestra has proved its unparalleled quality with 250 satisfied clients, 500,000 users and $1 billion optimized training budget.

Implemented within four weeks, the Training Orchestra solution covers the entire training process: Financial, Management, Administrative, Legal, Commercial and Portal.

250 Satisfied clients
500 000 More efficient users
$1 Billion Training activities managed

www.training-orchestra.com/en/
+33 1 53 75 44 88 - aso@training-orchestra.com
Budget & Logistics

A dedicated solution to optimize training activities

CHALLENGE

Training departments face major budget cuts while learning and training needs are growing. Training professionals receive increased pressure to precisely track costs and expenses in order to train more with less. In addition, Instructor Led Training (ILT) still accounts for more than 60% worldwide and requires precise logistics management. It is becoming increasingly critical to improve the management of resources, such as trainers and material assets, in order to increase utilization rate.

In this context, Budget & Logistics is the solution to optimize training budgets and align them with the organization’s strategy. It also allows users to optimize cost control and administrative productivity.

BENEFITS

Train more with less through a qualitative and cost-effective resource management

- Optimize training budgets
  - Multiple hierarchical budget structure
  - Automatic and precise expense management
  - Real-time and exhaustive tracking of remaining budgets

- Drive detailed forecast
  - Predictive volumes and cost computation
  - Complete scenario-based training plan
  - Simple checkbox financial arbitration

- Automate logistics planning
  - Predefined organizational configurations
  - Built-in scheduling process
  - Detailed status and milestone tracking

- Enhance resources management
  - Graphic overview of all training KPIs
  - Customized tresholds on critical assets
  - Real-time alerts on conflicts

T : +33 1 53 75 44 88
C : +33 6 95 51 67 72
E : aso@training-orchestra.com
www.training-orchestra.com/en/
Corporate University

A training management solution to manage all training activities unified into a corporate university

CHALLENGE
The creation of corporate universities is a growing trend in organizations, which recognize the need to invest corporate resources to improve the skills of their employees and increase competitiveness. Establishing a corporate academy is an efficient way to manage employee development as both individual and team performances are necessary to achieve the company’s strategic goals.

In this context, Training Orchestra’s Corporate University module is the solution to manage a shared training center that consolidates all corporate resources in order to better align training activities with the business strategic objectives.

BENEFITS
Structure processes to transform a cost center into a profit center

Develop corporate culture
- Native HR synchronization
- Direct communication with all employees
- 2 step-training request process

Mutualize costs and resources
- Graphic overview of all training articles
- Built-in scheduling process
- Customized alerts on predefined milestones

Control global training
- Real-time cost tracking to justify adjusted investments
- Cross criteria filtering of all training outlays
- Best practice and autonomous live appraisals

Increase profitability
- Instant global visibility over sales and expenses
- Detailed tracking of all training services
- Dynamic computation of updated costs

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C: +33 6 03 96 68 13
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Extended Enterprise

CHALLENGE
In a context of global economy, the performance of companies is more than ever closely linked to the performance of its partners. Enhance client loyalty and turn training activities into a profit center is the driving force behind the extended enterprise. This is why most companies now consider that the training of third parties has become as essential as the training of their own employees.

Training Orchestra’s Extended Enterprise is the ideal solution for companies willing to build a close network with their clients, suppliers and distributors through training. The pooling and sharing of training activities allows leveraging resources and increasing customer loyalty, sales and profitability.

BENEFITS
A dedicated training software to increase revenue, improve quality of service and develop customer loyalty

- **Optimize business cycle**
  - Unified process from order to invoice
  - Shared information between all stakeholders
  - Real-time business indicators

- **Increase profitability**
  - Instant global visibility over sales and expenses
  - Optimized use of resources and increased filling rates of sessions
  - Detailed tracking of all training services

- **Develop customer loyalty**
  - Customer-oriented portal for optimized communication flow
  - Simplified processing of requests and orders
  - Follow up of customer training history

- **Drive business strategy**
  - Precise forecast of volumes and profitability
  - Real-time cost analysis across multiple KPIs
  - Integrated best practices and business processes

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C: +33 6 95 51 67 72  
E: aso@training-orchestra.com  
www.training-orchestra.com/en/
A training management solution dedicated to global organizations and their subsidiaries

CHALLENGE
Global organizations have to deal with various and increasingly complex geographical or sector-specific regulations. Meeting those regulatory requirements has become a critical task for training managers across the globe. Besides industry-specific training rules, they need to adapt to local regulatory frameworks such as the French DIF, the Canadian 1% Training Act, the Spanish Fundacion Tripartita, etc. The international expansion of companies relies on the compliance with these requirements and is often coupled with large training investments.

In this context, Training Orchestra’s Training Regulation module is the solution to help organizations think globally while acting locally. It ensures legal compliance for training management in a multi-subsidiary environment.

BENEFITS

Secure business and increase tax deductibility through regulatory compliance

Ensure legal compliance to secure business
- Exhaustive integration of local requirements
- Native consolidation of critical information
- Enhanced ease of use for increased productivity

Enhance tax deductibility
- Simple tracking of complex processes
- Clear and detailed visibility over all co-funding requests
- Automated global forecast rollups and analysis

Promote corporate collaboration
- Built-in training request management (France, Belgium, Canada, Spain...)
- Transverse communication to all employees
- Reduced risks of penalties

Optimize budgets & communication
- Complete costs tracking for adjusted investments
- Cross criteria filtering of all training expenses
- Autonomous real-time appraisals